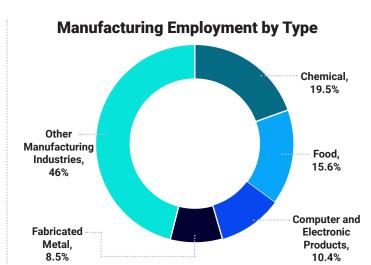
## Labor Market Spotlight The Blueprint of Innovation: Key Insights for New Jersey's Manufacturing Sector Issue No. 22, Volume 2: October 2024

In honor of National Manufacturing Week, this edition of Labor Market Spotlight highlights the sector's role in the state's economy, employing 252,000 workers, or 6.9% of private sector employment. The industry contributed \$52.6 billion or 8.8% of the state's Gross Domestic Product in 2023, and New Jersey manufacturing revenues<sup>2</sup> were \$101.7 billion in 2021. Since 2018, NJDOL has invested \$14.8 million in apprenticeship, pre-apprenticeship and work based learning programs to support manufacturing's workforce pipeline.

## Manufacturing Employment by County Manufacturing Employment 1,070 - 3,585 3,586 - 11,100 11,101 - 20,000 20,001 - 28,800 20,001 - 28,800 28,801 - 30,517 BURLINGTON OCEAN GLOUCESTER SALEM ATLANTIC CUMBERLAND

Manufacturing employment in Bergen and Middlesex counties accounts for 23.7% of all manufacturing jobs statewide.



Chemical manufacturing accounts for the largest share of manufacturing jobs statewide due to its high concentration of pharmaceutical firms. The state's employment in chemical manufacturing ranks third nationally behind Texas and California.

**252K** Total employment; Share of statewide employment: 6.9%

\$24.3B Total wages paid by NJ's manufacturing establishments in 2023

\$52.6B Manufacturing's contribution to NJ's 2023 Real Gross Domestic Product (GDP)<sup>1</sup>

\$14.8M NJDOL's investment in manufacturing through apprenticeship, pre-apprenticeship and work-based learning programs



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TOP OCCUPATIONS IN MANUFACTURING		
Occupation	Employment	Average Salary
Assemblers and Fabricators	11,230	\$42,190
Production and Operating Supervisors	9,670	\$78,970
Freight and Stock Laborers	9,160	\$40,620
Inspectors, Testers, Sorters, and Weighers	6,900	\$49,740
Packaging and Filling Machine Operators and Tenders	6,720	\$42,940

From putting together products and components, ensuring processes run smoothly and products meet required standards, the top occupations in manufacturing each play an essential role in the overall productivity and quality of the manufacturing industry. Many of the most prevalent occupations do not require advanced education creating opportunity for individuals who do not have a college degree.

SKILLS SOUGHT BY EMPLOYERS		
Communication		
Leadership		
Problem-Solving		
Data Analysis		

**Detail-Oriented** 

Information gathered from online job ads indicates that the most sought-after skills by employers include data analyis and attention to detail, in addition to interpersonal communication skills.

NJDOL has committed to developing the pipeline of future talent in the manufacturing sector through apprenticeship, preapprenticeship and work based learning programs. The UPSKILL: NJ Incumbent Worker Training Grant program helps employers keep their workforce updated with new and emerging skills. Growing Apprenticeship in Nontraditional Sectors (GAINS) promotes the expansion and development of USDOL approved Registered Apprenticeship programs that encourage economic growth by promoting skill development and educational attainment, thereby creating pathways to higher-paying careers and advanced credentials. Pre-Apprenticeship in Career Education (PACE) expands the participant's career pathway opportunities with industry-based training coupled with classroom instruction by providing education and training that lead to admission into a registered apprenticeship, college, or career training program; or employment at a set starting range. The mission of Youth Transitions to Work (YTTW) is to recruit, screen and facilitate effective transitions of high school juniors, seniors, and Out of School Youth (ages 16-24) to high-skill, high-wage employment in labor demand occupations. More information about programs offered by NJDOL Office of Appreticeships can be found at: nj.gov/labor/career-services/apprenticeship/findaprogram.shtml

Technical Note: The data in this report is from the Occupational and Employment Wage Statistics (OEWS) survey May 2023 panel, Quarterly Census of Employment and Wages (QCEW) 2023 annual averages, US Cenus Bureau Annual Survey of Manufacturers, Bureau of Economic Analysis, and NJDOL administrative data.

The New Jersey Department of Labor and Workforce Development's (NJDOL) Office of Research and Information is the singular solution for labor market data needs, combining the power of data and marketing materials to deliver evidence-based research. Our team of local and industry specialists provide technical assistance and information that highlights key New Jersey economic status, such as employment, wages, occupation, workplace safety, and labor force.

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<sup>&</sup>lt;sup>1</sup>Real Gross Domestic Product (GDP) is the total of value of goods produced and services performed adjusted for factors like inflation.

<sup>&</sup>lt;sup>2</sup>Revenues refers to sales, value of shipments, or revenue from the US Census Bureau 2021 Annual Survey of Manufacturers.